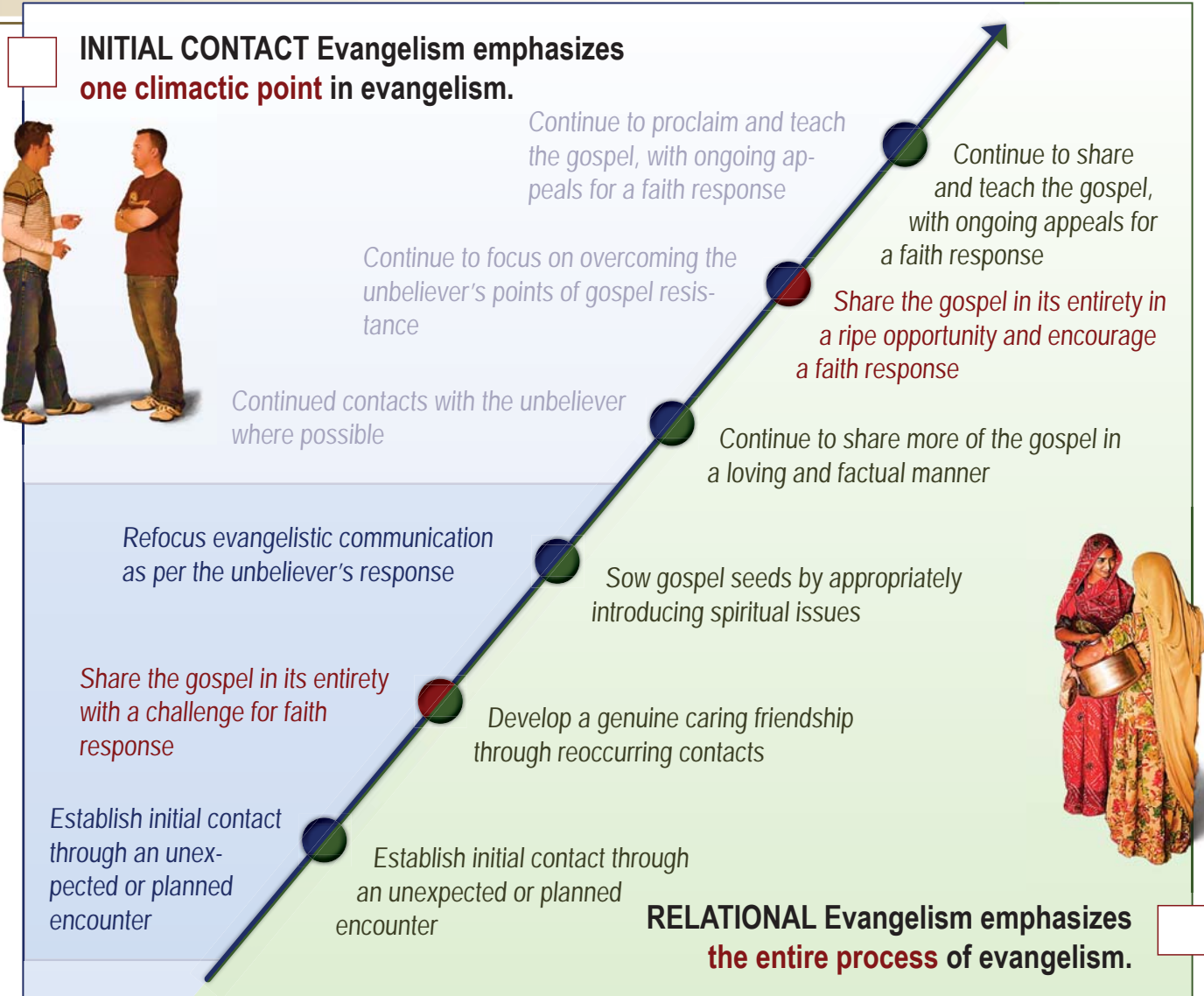


Initial Contact Evangelism and Relational Evangelism

Study These Two Visuals

Be prepared to explain each of them.

Place a check mark in the boxes (outlined in red) when you understand these concepts clearly.



Consider:

1. When is initial contact evangelism most appropriate?

2. What are some dangers associated with this approach?

Consider:

1. What are some advantages of relational evangelism?

2. What are some dangers associated with this approach?

The Good Soil E&D Scale – The Horizontal Dimension

Understanding-Receptivity Matrix

How does the following matrix relate to the two models on page 5?

Mark 4:20 (heart & will)

Receptivity

closed												open	
-12	-11	-10	-9	-8	-7	-6	-5	-4	-3	-2	-1	Repents & trusts Jesus	
												-1	Understanding Matthew 13:23 (head)
												-2	
												-3	
												-4	
												-5	
												-6	
												-7	
												-8	
												-9	
												-10	
												-11	
												-12	

Adapted from the Gray Matrix by Frank Gray of Far East Broadcasting Company

Think of one person that you know who is most likely not a true believer—not saved.

Place an "X" in the **Understanding-Receptivity Matrix** above to indicate where you think this person is in his/her:

1. **Understanding** of the gospel and
2. **Receptivity** toward embracing the gospel.

Be prepared to discuss this question:

In addition to the work of God's Spirit, what do you think this person needs most in his/her "conversion process" in order for him/her to trust Jesus Christ and be born into God's family?